

Position: **Tech Scout** 

Organization: NGIF Accelerator

Program: Industry Grants and NGIF Emissions Testing Centre program

Employment Type: Full Time

Location: Calgary

NGIF Capital Corp., through its subsidiary NGIF Accelerator, is hiring a Tech Scout to join the team responsible for advancing emerging technology opportunities to market through technology development projects. The Tech Scout will play a critical role in sourcing, evaluating, and championing breakthrough innovations that have the potential to transform the natural gas sector and advance cleantech adoption in Canada and beyond.

The ideal candidate will bring strong technology intelligence capabilities, a deep curiosity for emerging solutions, and the ability to translate technical and market insights into actionable opportunities. This role blends early-stage technology scouting with strategic ecosystem engagement, working across startups, academia, research institutions, and industrial partners to identify promising technologies aligned with NGIF's innovation priorities.

As a highly external-facing position, the Tech Scout will build and maintain relationships with technology proponents, innovators, solution providers, investors, and key stakeholders across the energy and cleantech ecosystems. The role involves conducting detailed assessments of early-stage technologies, evaluating technical feasibility and commercial readiness, analyzing competitive landscapes, and identifying pathways for pilot demonstration and commercialization.

Tech Scout will also support market and sector studies to uncover emerging trends, gaps, and opportunities in the natural gas value chain - spanning production, transmission, distribution, RNG, methane emissions reduction, carbon capture, and other low-carbon technologies. Through this work, the Tech Scout will help position NGIF Accelerator as a leading connector and catalyst for clean technology innovation, driving solutions that make natural gas energy more sustainable, efficient, and competitive in the future.

#### **About the NGIF Accelerator**

NGIF Accelerator is the not-for-profit arm of NGIF Capital Corp and operates all technology and innovation programs. The NGIF Accelerator mandate is to de-risk and accelerate technology development by supporting startups through their pilot projects, field trials, and industry validation. It will coordinate with federal and provincial governments to co-fund projects to advance market commercialization. NGIF Accelerator currently operates the Industry Grants program and administers the NGIF Emissions Testing Centre program.

### **About the Industry Grants program**

The <u>Industry Grants</u> program is industry-led and offers non-dilutive grants to fund early-stage startups for technology development and field demonstration. The program specifically de-risks pre-commercial technology solutions that have the potential to increase the environmental performance of the natural gas sector. Each project in the program will accelerate technology readiness level progressions through controlled pilot testing and field trials to advance commercialization. The Industry Grants program is operated by the NGIF Accelerator.



## **About the NGIF Emissions Testing Center program**

The NGIF Emissions Testing Centre (ETC) program involves collaboration between industry, academia, and government. It involves public support to ensure cleantech companies have a dedicated space to develop, test, and field–validate technologies to measure, monitor, and reduce methane emissions and to fast-track methane technologies to market through knowledge dissemination and fostering commercialization. The program is unique in that it provides cleantech companies with free access to testing and commercialization support for rapid scale-up of technologies from concept to commercial–ready deployment.

# Responsibilities

- Scout and source high-potential cleantech technologies globally across startups, research institutions, corporates, and innovation hubs; proactively engage with the ecosystem to identify solutions aligned with natural gas, low-carbon, and utility sector priorities.
- Build and maintain strong external relationships with technology developers, industry
  partners, investors, academic institutions, and government agencies to strengthen NGIF
  Accelerator's network and visibility.
- Conduct technology scans and competitive landscape assessments to identify emerging innovations; evaluate technology readiness, technical feasibility, differentiation, scalability, and commercial potential.
- Monitor industry, market, and policy trends affecting cleantech adoption, including regulatory developments, funding landscapes, and sector-specific innovation drivers.
- Perform market studies and policy analysis to define opportunity areas, assess adoption barriers, understand regulatory incentives, and map commercialization pathways across key jurisdictions.
- Manage and enhance internal technology intelligence systems, including databases, applicant pipelines, and partner tracking tools, ensuring accurate and timely information for decision-making.
- **Develop clear technical and non-technical briefs** to support internal evaluations, Investment Committee materials, reporting requirements, and external stakeholder communications.
- **Provide strategic insights and recommendations** to guide the accelerator's thematic focus, technology priorities, and innovation strategy.
- **Support technology intake, screening, and evaluation processes** for the Industry Grants Program, including diligence activities and assessment scoring.
- Contribute to the development and ongoing refinement of the Methane Technology Landscape for the NGIF Emissions Testing Centre (ETC) Program, including identifying emerging methane detection, measurement, and mitigation solutions.

## **Education:**

- Bachelor's degree in engineering, environmental science or related field.
- Master's (MBA, MASc, MSc, etc) is preferred.

## Who you are:

 2-5 years of experience in tech scouting, cleantech, partnerships, or innovation roles, ideally in energy, cleantech, or sustainability sectors. Strong understanding of technology evaluation and market analysis.



- Experience in a startup accelerator, venture capital, O&G, Cleantech, or corporate innovation environment.
- Knowledge of policy and regulatory frameworks impacting cleantech adoption.
- Network within the cleantech ecosystem.
- Well-developed verbal, presentation, written, and interpersonal skills are highly desirable.
- Comfortable operating in a fast-paced and evolving environment.
- Able to bridge technical and business perspectives with ease.
- Legally entitled to work in Canada without sponsorship.

The successful candidate will be joining a team composed of technical, business, and energy professionals. The NGIF Capital team is composed of intellectually curious individuals who work with integrity, professionalism, and a strong work ethic and are very results-driven.

### How to apply

- Please send your resume and cover letter with attention to Ali Tarar with the subject line "Tech Scout" to: atarar@ngif.ca for consideration by January 06, 2026. Applications will be reviewed on a rolling basis until the deadline.
- Successful candidates will be contacted for interviews as soon as possible.
- The position has an immediate start (respecting notice time when needed).

NGIF Capital values diversity and is an equal opportunity employer. We offer an inclusive work environment and encourage applications from all qualified individuals. If you are invited for an interview, please notify us of any particular adaptive measures you may require. In accordance with the Accessibility for Ontarians with Disabilities Act, 2005, upon request, accommodation will be provided by NGIF Capital throughout the recruitment, selection and/or assessment process to applicants with disabilities.